

Welcome to Festo

Koulutusvienti, Festo esimerkkejä



Thursday, April 23rd 2015

Kim Holm, Cluster Manager EAC

Koulutusvienti, Festo esimerkkejä

Sisältö

- **Festo yrityksenä**
- **Feston oppisopimuskoulutus**
- **FACT, Festo Authorized and Certified Training**
- **Global Project Sales**
- **Educational Services, Operating model**
- **Kysymyksiä**

Festo Didactic

World-leading equipment and solution provider for industrial education



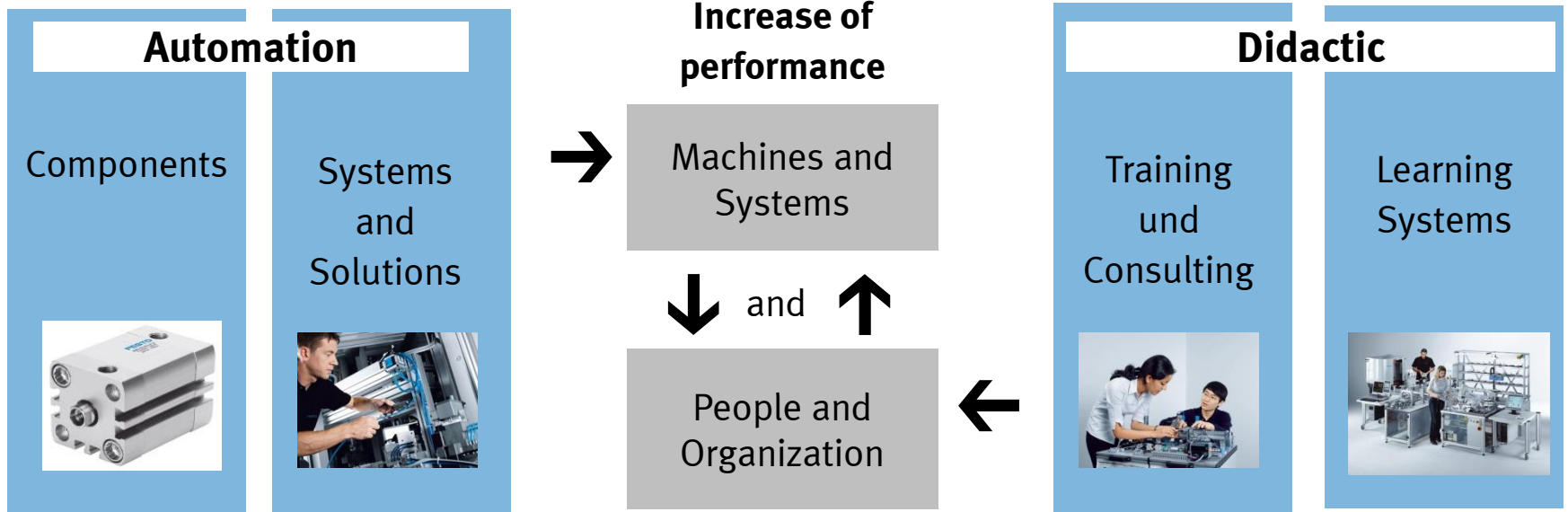
Facts & Figures

Turnover 2013: 118 million EUR (153 million USD)
active in 60 countries
founded in 1965
750 employees worldwide (2013: 500)
Headquarters: Denkendorf, Germany

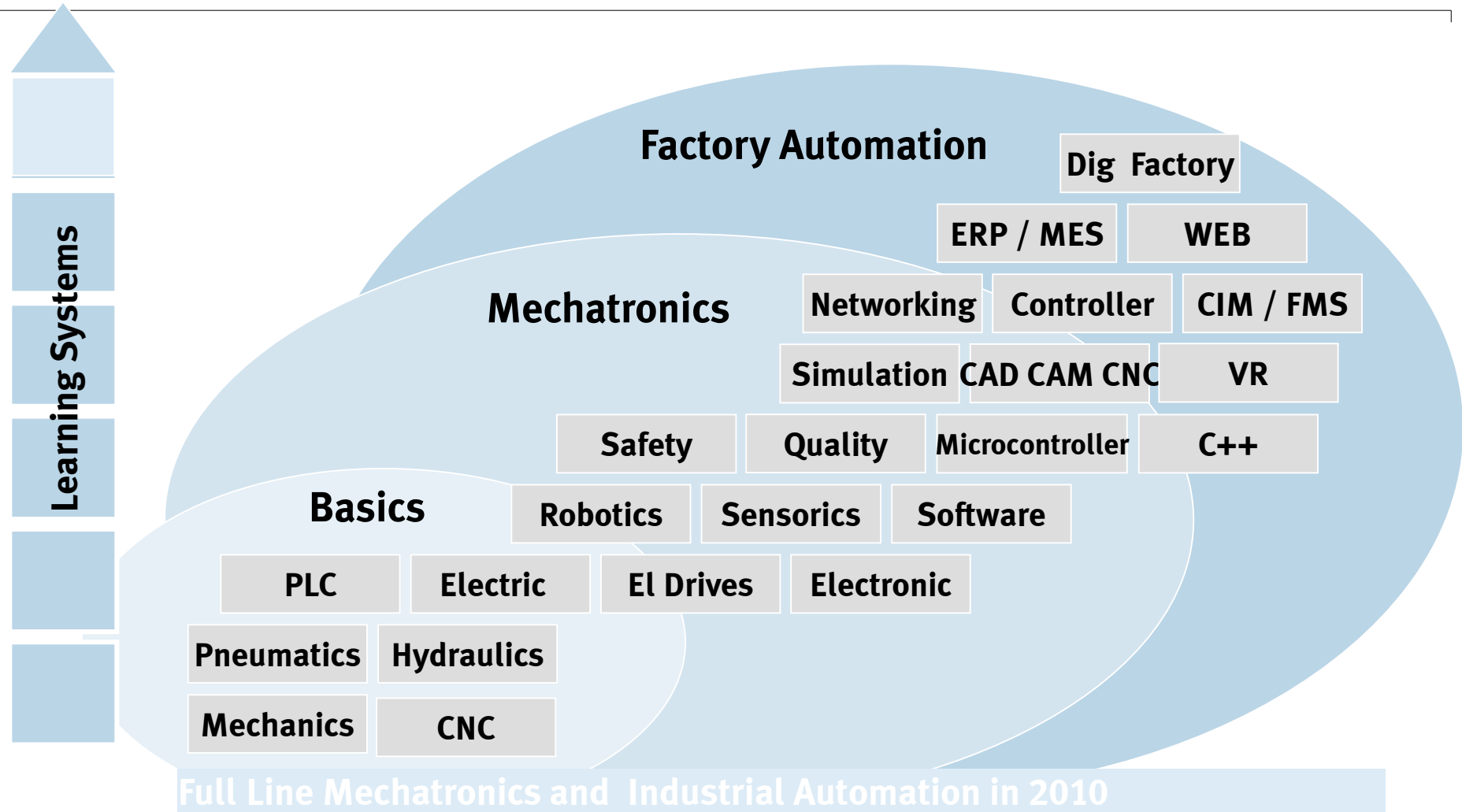
Global partner for companies and educational institutions

Festo laboratories in 36,000 educational institutions
42,000 seminar participants annually

Synergies between Didactic and Automation are clearly visible



**Win-Win-Situation:
Together we are strong!**



Festo Didactic cooperating with educational authorities



- Curricula development
- Teachers training
- Lab design
- National skills competitions
- EU, WB projects

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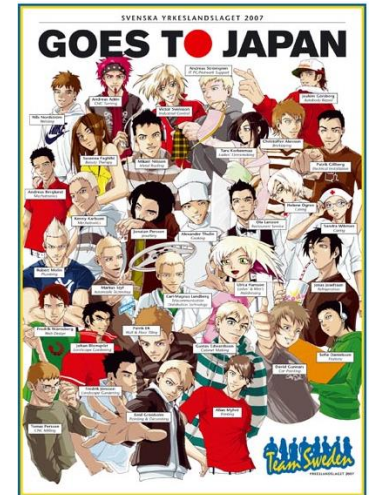
Feston oppisopimuskoulutus

- **400 + oppisopimus opiskelijaa Saksassa.**
 - **200 muualla, Kiina, Unkari, Iso-Britannia.**
 - **16 eri opinto suuntaa Saksassa.**
 - **Kiinassa koulutetaan sekä Kiinan että Saksan (IHK) vaatimusten mukaisesti.**
- Tavoitteena standardisoitu koulutus kaikkialla maailmassa.**

Promoting National Competitions



SkillsFinland



COmité Français des Olympiades des Métiers



Festo tarjoaa laajan koulutus valikoiman

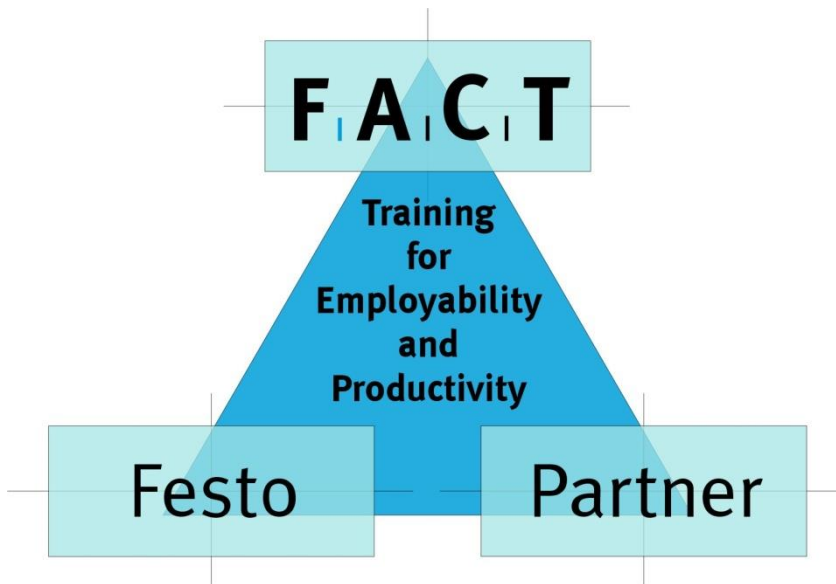
Duale Ausbildung (Dauer 2 - 3,5 Jahre)	Studiengänge Berufsakademie (Dauer 3 Jahre/6 Semester)	Festo Trainee Programme (Dauer 12 Monate)
<ul style="list-style-type: none"> ● Industriemechaniker ● Werkzeugmechaniker ● Zerspanungsmechaniker ● Verfahrensmechaniker ● Maschinen- und Anlagenführer ● Mechatroniker ● Elektroniker ● Technische Zeichner ● Industriekaufleute ● Industriekfl. mit internat. Wirt.management ● Kaufleute für Bürokommunikation ● Fachkraft Lagerwirtschaft 	<ul style="list-style-type: none"> ● Dipl. Ing. Mechatronik ● Dipl. Ing. Elektrotechnik ● Dipl. Ing. Maschinenbau ● Dipl. Ing. Informationstechnik ● Dipl. Betriebswirt, Industrie ● Dipl. Wirtschaftsinformatiker ● Dipl. Wirtschaftsingenieur 	<p>für Hochschulabsolventen insbesondere mit technischen und betriebswirtschaftlichen Studienrichtungen</p> <p>Ausbildung erfolgt durch die Festo Academy</p>

A partnership that guarantees your success...



Imagine if you could expand the role of your institution to provide needs-based training for industry. Delivering profitable short outcome-oriented courses to external participants and providing an immediate return on investment. Imagine if you were able to do this under a world-famous brand.

FACT partnership



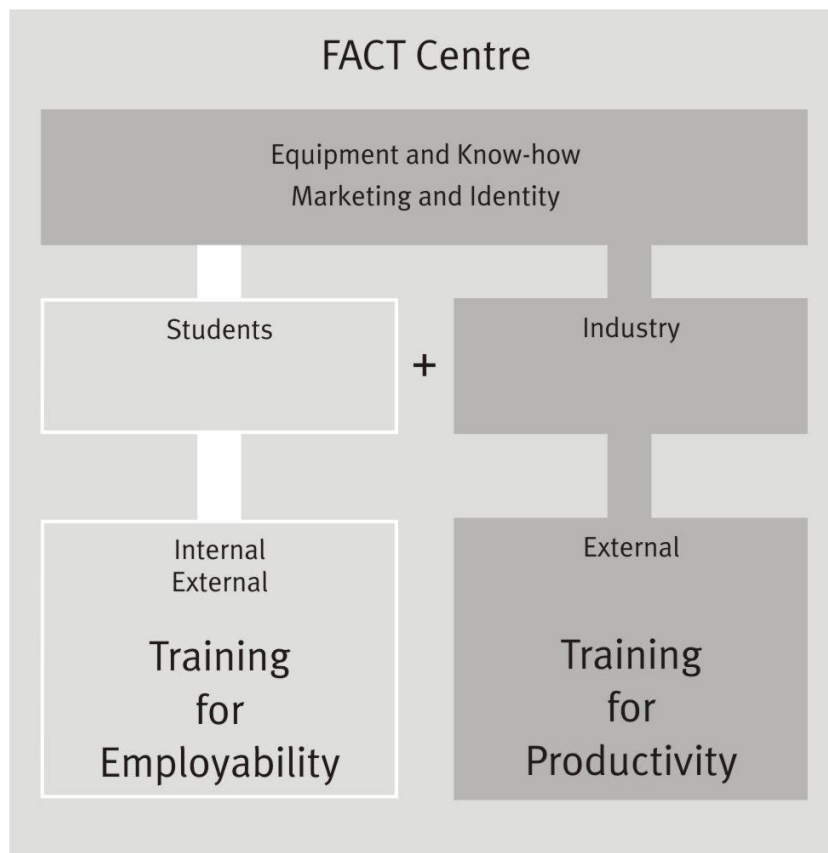
FACT Partnership means:

Festo **A**uthorised and **C**ertified **T**raining Centre
 a close partnership of two independent partners
 Festo and an **E**ducational/**I**ndustrial Institution

FACT Authorisation and Certification:

FACT is both, an **organisational authorization**
 and a **personal certification** of the FACT-
 trainers to ensure a constant and high level of
 quality of external activities.

Employability and Productivity



Training for Employability:

is divided into four sections:

- Qualification of own students
- Add-on qualification of external students
- Train the Trainer program
- Training and certification according to international standards in Mechatronics – Mechatronics Driving License - MDL

Training for Productivity:

is the focus on a [short-term qualification](#) program for the Industry according to their specific demands:

- Training program in the field of Factory and Process Automation
- Upgrading training for mechanical and electrical/electronic staff in Mechatronics

FACT Centers: a global network of excellence

